



**Overlander Ski Club
Directors Meeting**

Date:	Monday, January 4, 2016
Time:	7:00 pm
Place:	Kamloops Sports Council Offices, 262 Lorne Street

Directors:

Dana Manhard, Joan Bernard, Luc Guilherme, Leslie Tucker, Vesta Giles, Bruce Tucker, Sandy Eastwood, Alan Vyse, Brian Vermey, Neil Steinke

Regrets: Dave Hallinan, Roy Davidson

Agenda items

<p>1. Maureen Light interested in being a Board member.</p> <p>2. Snow cat Is down and still on the trails. There is a plan to get it out. The hydrostatic pump on the left side is the problem. Parts will cost about \$11,000.00. May need to hire a mechanic so as not to over extend the work of the volunteers fixing it. Recommend recognition by giving \$50 gift certificate each. In the meantime we will need volunteers to run the small machines and ginsus to keep the trails in shape.</p> <p>3. Ski Visits Up considerably. We took in just under \$20,000 from December 27 to January 3. A lot of new faces skiing and snowshoeing. We are seeing 40-50 skiers out night skiing. Leah working out well.</p> <p>4. Staff Bonuses Discussion on staff wages and giving bonuses to reflect the work done this season. Motion: that we give bonuses to our staff with senior staff getting more than the junior staff, amount to be determined by treasurer. Moved by Luc. Second by Vesta. CARRIED</p> <p>5. Snowshoe Tails People are getting lost as trails are not well marked and people do not follow routes. Need better signage and markings. The snowshoe trails committee, Al, Tim and Mike need to get on this ASAP.</p> <p>6. Branding- Vesta Pulse has been given our feedback. Everyone did not like the badge look. To move ahead there are three options based on the popular elements: .Revamp the JD logo, 2. Revamp current logo, or 3. Start again. NL do snow reports as a courtesy because Harper and Sun Peaks do business with them. Vesta will follow up.</p>	<p><u>Alan</u></p> <p><u>Luc</u></p> <p><u>Dave</u></p> <p><u>Vesta</u></p>
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<p>7. Fat bikes Feedback Nothing as yet. Let them drive the discussion. Discussion about where trails could be developed. Perhaps parallel to Cowpoke and Drifter or on dog trails side. The bottom line is they want access to a snowmobile to pack down trails. They would be willing to pay to access trails. They would need permission from MOF if not within our boundaries.</p> <p>8. Adopt a pole- Sandy Sandy presented the adopt a light pole based on Sovereign and Revelstoke. Much discussion about how much to charge per pole, improving and extending the current light system. It was decided to go ahead with the program. Sandy to ask if there is an interest from members.</p> <p>Motion: that we proceed with the Adopt a light program with \$1000.00 minimum donation per pole for improving and extending the lit trails. Moved by Bruce. Second by Luc. CARRIED.</p> <p>9. Webcam Sponsorship Dave has not heard back from Greg at Spoke for his offer sponsoring the web cam. Offered 4 years for \$3,000 or \$750 / year, which is currently more than the \$500 / year we are currently receiving. Fulton sponsors the current webcam and his name is on the site in recognition. Need to consider where to put more webcams that can access power and Wi-Fi. Solar power? Can they be rotated to get different views? Trail cams for trees? Luc has purchased a security webcam and is on a closed circuit that records for inside and outside Day lodge.</p> <p>Motion: that up to \$1000.00 be used from the Tails buildings and maintenance budget to purchase camera equipment. Moved by Neil. Second by Leslie. CARRIED</p> <p>10. AGM</p> <ul style="list-style-type: none"> • The same room, Salon A, as last year has been reserved at the Coast February 15 at 7:00PM. A season's pass for next year, a 6 day pass, cutting boards from Living Kitchens and wine will be donated as door prizes. • We need someone to facilitate the election of officers. Roy, Brian and Alan will be stepping down. We need to recruit someone from Ski League to be involved. • We need a JD coordinator. May need to hire someone. • Should have someone from snowshoeing on the board. <p>11. Destination Cabin Neil sent out a proposal that is a work in progress. Security may be the main challenge and may have to leave it open. Please send your thoughts via email to him.</p> <p>12. Dog Friendly snowshoe trails</p> <ul style="list-style-type: none"> • There have been several questions about allowing dogs on snowshoe trails. We need to develop trails on the dog trails side. It wouldn't take much to lay it out and make it summer and winter friendly. • Trails Committee to work on this. • We need volunteers to help cut the trails. <p>13. Benches and ski racks</p> <ul style="list-style-type: none"> • Need some ski racks next to the washrooms. Luc has someone that may be willing to make something that would be on skis so that it can be moved easily. 	<p><u>Sandy</u></p> <p><u>Luc</u></p> <p><u>Everyone</u></p> <p><u>Neil</u></p> <p><u>Trails Committee</u></p> <p><u>Luc</u></p>
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<ul style="list-style-type: none"> • Need a bench near lodge or washroom for snowshoers can sit while adjusting their snowshoes. • Need bins in the washrooms. <p>14. Distinguished Service Awards Please email Alan for suggestions.</p> <p>15. BC Winter Games 2018 Recommend that Tammy McDonald, Bruce and Leslie Tucker go to Penticton and report back what they saw and need to do.</p> <p>16. Polarthon Optimistic even though the ice is in bad shape due to the slush underneath. If ice racers get on it they may be able to use the north end lake.</p>	<p><u>Everyone</u></p>
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REPORTS

President- Alan

- **Trails report.** Attendance at the trails has been amazing. This has been our best December ever and we set a new week record (Sunday to Saturday) this week ... streets ahead of the previous best week. Snowshoe numbers are also high and well above last year. We are seeing lots of new faces.
- The staff have been excellent, as usual, and our new person, Leah Appeldoorn, has learned the routine very quickly. Luc or I will be proposing a post-Christmas bonus for the staff.
- The big Machine had been doing well but it is now sitting forlornly at the junction of Drifter and Quick Draw. It is a major breakdown but the guys are on the job and I will have a more detailed report on Monday.
- Luc's lights are a great addition and night attendance has been steady through December. We are open on Monday nights now at Jordan's suggestion. Attendance ranges from 20 to 50 each night. We don't collect much revenue in the evenings because most night skiers are members who appreciate the comforts of the warm day lodge and toilets.
- **Distinguished service award.** We need to decide if we should present the award this year.
- **Winter Games.** The City was awarded the 2018 Winter Games several years ago and we have been asked to host the cross-country skiing competition. To facilitate this we have been asked to send 2-3 reps to Penticton this year to observe the competition there (at Nickel Plate trails). I've checked with Natalie Manhard but she is unable to attend. Natalie will contact Tammy Macdonald. The Tuckers have also expressed an interest.
- **Polarthon event.** Planning for the event is moving forward slowly. The ice is a big problem because there is slush beneath the snow. The ice racers will attempt to help (which impresses me!) but they are not expecting to be able to hold their own events
- **Directors for 2016.** We need to work on a slate of Directors for the AGM. I have contacted the individual who expressed an interest in serving on the board and she may come to the meeting on Monday.
- **Trails Alliance meeting.** Gary Plant attended on behalf of the club. The meeting wasn't very productive because the TNRD staff member didn't show

Vice President-Neil

Please provide feedback to this project. This is just a work in progress and not a done deal, just doing the homework

Treasurer- David

- Revenues collected between Christmas and New Years have not been included at this time however revenues over this period easily surpassed \$12,000 for the week. Currently we are in a position o a nice tidy profit of \$19,000 however a number of our traditional costs are not incurred until later in the season. Trail revenue is at 67% of last

years figures and we are relatively early in the season. Overall OSC is in a good position at this point of the season.

Membership Registration-Joan

Season Passes to date: (total 434 passes, including family passes (3 to 4 people each))

Adult- 282

Seniors – 87

Family- 24

Student – 11

Junior – 11

Child – 16

Snowshoe passes only – 3

- **Zone4 issue with CCBC/CCC fees as part of our membership fees**

I've just discovered that due to a misunderstanding on my part, the way our registrations are set up doesn't work 100% with the zone4 system of remitting CCBC/CCC fees. The system is set up to take off the \$19 per person (CCBC and CCC fee) from every registration. When people registered with us for a second time (for kids ski lessons) without a second membership, zone4 subtracted \$19 per person from the fees collected, so we are short about \$300. To correct this in future, we will likely need to change our registration to not include CCBC/CCC fees in our club fees, but have them separated.

- Club memberships – all of the above plus a few memberships only (not season trail passes)
- Club Fees We will need to discuss possible changes to our club fees and whether our club will continue to subsidize individual fees (eg child membership now \$15, we pay \$19 out).
- Current membership fees (as of 2014/15 and current); 2013/14 fees were \$5 less/\$15 less per family due to increases in CCBC/CCC fees):

ADULT/SENIOR/STUDENT	\$30
JUNIOR (9-18)	\$22
CHILD (under 9 years)	\$15
FAMILY	\$70
- Discussion about the \$19 CCBC Fee
- Coaching course January 30 & 31. Can take up to 16 people. Zone 4 capabilities to send out newsletter. Joan to send out link.
- Family tax credit an issue.
- We need a separate meeting in the spring to discuss fees and rates.

Volunteer Coordinator- Leslie No Report

Trails- Luc/Alan

- Water system-I am still waiting for the design from BC Ground water. I have not had a reply or update in over a month. I have let Bob Smile from the Blazers foundation know that we continue to pursue this but it is slow.
- Possible bonus for the staff. We have talked about this in the past and I think we are having a good year and should provide some kind of bonus for the dedicated work they do.
- Webcam and security cameras, I have a couple of different kinds of cameras and have purchased some enclosures for cameras outside. Where do we want to see cameras? Security cameras as well as more webcams out on the trails. I have spent some time looking at this and feel I have a good solution for both but it will require some computer infrastructure upgrades. Right now we have a basic network router in the dayloge that provides the Telus connection to the internet. There is also a separate network in the ticket booth for the guys. These two networks are setup so that anyone using the "stakelake" Wifi can't see the computer in the ticket booth. I would like to extend the Wifi and network to all four buildings so we can start to use industry standard IP cameras for security and possibly web cameras.

There are a few options out there. I did ask the security company for a price to put in two cameras and a recording device in the washroom building when it was being built. The

cost was about \$1800 for the equipment without any labour. They use IP based cameras as well, in fact it is difficult to get the old coax CCTV cameras. I am very familiar with this technology because we use many cameras for our operations at HVC. I have purchased a couple of cameras and some software to demo what is possible. Here is a link. The driveway camera is the current webcam (approx. \$500 now) and the parking lot is a simple web camera (approx. \$80). Neither of these are night cameras so we would look to purchase some of these. I have one but haven't had time to set it up and demo it.

I am not sure how much money it would take to make some of these connections but I would like to start with some basic network switches that would support the cameras and possibly a Wifi repeater to the machine shed / stadium. I can see spending \$1000 to \$1200 to start but I will see if I can get some more detail for Monday's meeting.

You can see the example here. This software can be setup to record by time or by motion. click on the link below and you can login with the ID of view and the password of view.

<http://216.232.182.216:81/default.htm>

Publicity- Vesta

- I am collecting a wish list for the new website and will approach pulse with it so we can start mapping it out.
- I have sent the logo feedback to Pulse but it didn't get sent till after Christmas. Not expecting a reply soon due to the holidays.
- I have emailed Radio NL about getting our conditions onto their snow report. No reply yet due to the holidays.
- I have created an event page for the Tech Cup on Facebook and linked it to our Facebook page. I made Natalie an administrator of our FB page so she can also update the event page whenever she wants. I haven't heard back yet if she has accepted the invitation to become administrator.
- I will also be sending out a press release about upcoming events or story ideas and would like more items from the Juniors, etc.
- I also made Lee an administrator of our fb page. Lee and I have been working on "Claiming" the Stake Lake Ski Trails location through Facebook so when people check in at the Stake Lake Ski Trails it will show up on either the insider or the club page. For some reason it won't let us use the club page but Lee is in talks with Facebook about it.
- I have to figure out the email process through zone 4 and see how it will work. I'll send out something about Tech Cup registration and the AGM to test it.
- Our Facebook page visitor numbers are growing slowly but surely.
- I am collecting dates and events to create a text calendar that I will have Lee upload to the site this week. I have no idea what the Juniors are doing but I'd like to add their events in as well.
- I still haven't heard from Lisa about the grant. She said she was prohibited from publicizing it until the grant providers publicized it first.

Junior Development- Dana

- Skiers did well in Revelstoke.
- May not have anyone qualify for the Winter Games.

Recorded by Sandy Eastwood

Meeting adjourned at 9:10 PM

Next Meeting

Date:	Monday, February 1, 2015
Time:	7 pm
Place:	Kamloops Sports Council Offices, 262 Lorne Street