



Overlander Ski Club Directors Meeting

Date:	Monday, March 7, 2016
Time:	7:00 pm
Place:	Kamloops Sports Council Offices, 262 Lorne Street

Directors:

Dana Manhard, Joan Bernard, Luc Guilherme, Leslie Tucker, Vesta Giles, Bruce Tucker, Sandy Eastwood, Alan Vyse, Dave Hallinan, John Grover, Scott Decker

Regrets: Neil Steinke, Rich McCleary, Vesta sends regrets from Krista, an enthusiastic snowshoer who is interested in being on the Board.

Guest: Natalie Manhard

Business arising from the minutes

1. Adoption of Minutes

Minutes from February 1, 2016 were adopted as circulated. Moved by Alan. Second Dana. Carried

2. AGM Feedback

34 people in attendance. A couple of people asked about tea and coffee. It was decided last year not to provide tea and coffee at the extra cost for only a handful of people. Constitution and bylaws are in need of updating. John and Alan will do this.

3. Action Items.

Items have been addressed in reports.

New Business

1. Strategic Plan

April 18 was a tentative date set to hold the annual strategic plan update. Sandy to check availability. Staff, trails committee and Juniors are all invited for their input. David will facilitate.

2. Membership and Rates Review

A review Committee to include the Trails Committee, Luc, Alan, Dave, Dana and Joan will meet to re-evaluate membership and rates to be presented to the Board with their recommendations.

3. Club Funding Survey

Alan has answers for some of the questions. Need to contact Neil. Lisa, Lee, Brian and Les for their input. Since we have no Ways and Means Director, Lee has been handling this portfolio.

4. Food Trucks

We should try it next year on Saturdays in January. Need advertising but a good idea. Would lunch trucks be interested? Vesta to keep corresponding

5. Bike Riders Association Proposal

It was recommend that we support their proposal except for the Ricochet return. They would remove hazards, provide signage and look after the trails, as we have no jurisdiction on trails in summer. We support fostering a good relation with groups. They would need an operating agreement from Recreation and Sites for summer use. We have an operation agreement for the fall and winter. Concern that what was presented at trails Committee meeting is not what is presented in the proposal letter. Alan will draft a letter in response to support existing trails for use. This could be Phase 1 of a plan to be revisited next year.

6. Additional funds for snowshoe signage

We have enough money for signage

7. Windup party

Dana will look into booking a site in early April. The Tracksetters will organize their own pizza and beer night.

8. BC Championships 2017

CCBC has asked if OSC will host next year. Tentative date is February 15-17, 2017.

Catherine Pendrell could be a speaker at the banquet.

9. Loppet should be a separate event. Concern recreational skiers can't use trails.

Loppett Committee -Alan, Luc, Scott and John will consult with Charlie Bruce. Need Officials course to be covered for insurance. Need to submit to CCBC before their AGM. How do you make it fun? Need incentive. Use Boogie the Bridge concept that nobody is left behind so that the focus is a social accomplishment.

REPORTS

President- Vesta

I haven't got much to report yet but I did follow up on a suggestion from Lee and Leah to contact the food trucks to see if they'd be interested in coming up for some of our busy days. I've contacted the three I know of (Eats Amore, Cat and Joe's Pig Rig, and Holy Crepe). Holy Crepe is interested but they are away right now and would like to discuss it when they get back in May. Eats Amore responded that they would be interested but would require a minimum amount of money for sales and if they didn't make that amount the club would need to make up the difference. I haven't heard back from Cat and Joe's Pig Rig yet.

Publicity- Vesta

Website: The website is under way and I still need photos – particularly great ones of people (all ages) racing, families, things with people in them. I'd like to get the photos to the designer this week.

I will also start looking at the wording, or the copy for the site as soon as possible.

Logo: I have a meeting with Rob and the designer next Friday to see what direction to take.

Trails –Luc /Alan

- Trail attendance is over 18,000 and with snowshoe visits should top 20,000.
- Next week will be the last week of night skiing with staff in attendance. Trail closure will depend on numbers but likely March 20th which just happens to be the first week of spring. By then we will have been open for 121 days which is 2 short of the record.
- Thanks to Paul Clarke we have numerous improvements at the trail head with automatic door closers and ski racks. Looking at hand driers for wash room and snowmats for outside. Still delays with the potable water. Additional wifi and surveillance cameras in the works.
- The snowshoe trails are still getting steady use. New signs and flagging are in place. Runner's Sole donated \$250 for signs. The danger trees were dealt with. Leah will work with Lee on promoting snowshoe tours
- Ski S'kool is continues to go well with over 1500 students through the program. There is one more class. Lisa Lee and Leah have done a great job.
- Dirty feet snowshoe event went well.
- Family day was a big success with lots of food and cash collected
- Pole saw has been purchased
- Tracksetter's "Picnic" will go ahead when season ends

Vice President-Neil Not Available

Treasurer- David

•Trail revenues are \$133k, \$38K over a budget of \$95K, and compared to last year actuals (entire year) the revenues are 23% over

•This trend is consistent in all trail revenue streams, with snowshoe rentals at 171% ahead of budget, with related revenue ahead of budget by 234%.

•Finally rental program revenues are over budget by \$8,500.

•Club activities revenue are not reporting the deferred grant revenue until end of season, this area is under reported by \$17.5K reflective of the amount for the Gaming grants and the Pacific Sport Coaching Grant. •Club membership is slightly under budget and may be reflective of patrons selecting the 6 ski pass over club membership •When comparing to last years position, please

recognize that we received considerable funding from the Blazers for the completion of the washrooms, revenues from hosting the Masters and this impacted our volunteer numbers considerably.

Operating Costs:

- Operating costs are occurring as normal, of significant are the repairs to the snow cat, \$12.5K which is reported in equipment R&M
- Wages are over budget reflective of the early start to the season, the increased hours of operations.
- Timing of other costs have not yet been incurred include race expenses, coaches fee, conclusion of the season utilities bills and completion of staff wages that reflect the largest areas of spend for the club
- Interestingly both fuel and snow removal costs are fairly under budget, while the repairs to the snow cat can account for some of the light spend on the fuel, the snow conditions have been positive on the trails however not a significant impact on the parking lot. - If anyone has other ideas, happy to hear them. At this time we are looking at a \$19K profit to the overall operations. Incorporating the deferred grants estimated income is \$30K - \$35K for the year. Cash on hand at this time is \$77K, including the \$10K available from the gaming grant.

Membership Registration-Joan Not Applicable

Volunteer Coordinator- Leslie

Hot dog day was a success. It was held at the junction of Quick Draw and Drifter and we were pleased at how many skiers made the trip out, especially some very young ones. We served apple cider and freshly barbecued hot dogs complete with mustard, relish and chopped onions free of charge to everyone who stopped by. It was a warm day for February, which made the barbecuers and the servers happy and our "customers" linger and chat. We served about 50 hotdogs. Thanks to barbecuers Bob Jennejohn and Bruce Tucker and servers Lila Jennejohn, Karen Willies and Joy Gothard.

Junior Development- Dana

BC Cup - there were 6-7 participants. Kids came back with medals. Kelowna race trails were easier as they used the recreational trails.

Coaching Course -7 keen parents participated.

Meeting adjourned at 9:30 PM

Next Meeting

Date:	Monday, April 11, 2015
Time:	7 pm
Place:	Kamloops Sports Council Offices, 262 Lorne Street

Action List

Constitution and bylaws	John and Alan
Strategic plan update	Sandy
Membership and Rates	Trails Committee, Luc, Alan, Dave, Dana, Joan
Club Funding Survey	Alan
Food trucks	Vesta
Bike Riders Association Proposal	Alan
Windup Party	Dana
BC Championships	Natalie
Loppett	Alan, Luc, Scott, John