



Directors Meeting

Date:	Monday, March 4th, 2019
Time:	6:00 pm
Place:	Meeting Room B, Tournament Capital Centre

Directors:

Joan Bernard, Mike Duck, Vesta Giles, John Grover, Luc Guilherme, Dana Manhard, Raegan Markel, Rich McCleary, Dillon Stuart, Alan Vyse

Regrets: Maureen Light

Meeting called to order at 6:05pm.

Opening remarks

TNRD interested in permanent funding to ski club.

Governance

Lodge rental - clarification on the insurance policy. If we let membership use the lodge, the insurance company will not increase our premium. If we open it up to outside groups the premium would be higher. Dillon will update the policy to reflect it is members only. We would need a member that we endorse or a paid employee to supervise its use.

Membership

Registrar/Communications, Ways and Means - same as the reports for the AGM, to follow.

Strategy

Strategic Plan - nothing to report

Survey – think about what your department would like to find out.

Operations

Financial report – the machine fund is at \$100k. We continue to receive the \$5k coaching grant from Pacific Sport. We invested substantially in rental equipment and we will probably hit our target rental goal this month. The LED light upgrade was a big visible improvement. For further details see the AGM report.

Trails – Trails Committee is still on the lookout for another Bearcat, but they were not manufactured this year and may not be next year. We will know in a couple of weeks if they'll make one for 2020. It would cost about \$20k.

Ski S'kool is still going (making up for the cold weather). There have been a few incidents of injury, also a lost snowshoer and one child got separated from her parents. KSAR manager Alan Hobler has been contacted and we will send a sheet listing our rescue equipment and contact numbers. Signage on Bushwacker could be improved.

Direct deposit - a treasurer email @overlanderskiclub.com will be made. Direct deposit with HSBC will be \$65/mo and pay per transaction. Can the two signatories sign digitally? Mike will follow up with HSBC. Did not ask BMO - Vesta and Mike will try to go in on Friday.

March 24th will probably be the closing date; Alan has told the staff. We have only had 71 days of skiing but our average number of skiers is way up.

Rental equipment - we can order whatever is missing at this time. High end classics - we have everything but the skis. Cost of approximately \$4k for 13 pairs of skis. We need more lower end poles, we lose 6-7 per year due to wear and tear. Ski wax is also needed. Skin skis are gaining in popularity and work great when wax is not working well. We are almost the only rental gear, except for a bit at Sun Peaks. Our new Point of Sale will be tracking which types of gear are rented more frequently.

Motion from Dana to spend up to \$5k on rental equipment; seconded by Dillon. Carried.

Board Business

Motion from Alan to accept the February minutes; seconded by Luc. Carried.

New Business

Photos of the CCBC prize equipment will be taken and sent to them as a thank you.

Discussion of the Kal Tire toques.

Family Day – there was a bit of manual data entry required to subtract the GST total when entry was free with a Food Bank donation; this may have been automatically added to rentals.

Discussion of future KBRA reciprocal offer.

Meeting adjourned at 6:47pm.
Minutes recorded by Raegan Markel.

Action Items

Formalize agreement with KCKC	John
Snow cat replacement	(On hold)
Lodge rental policy – finalize policy	Dillon, Mike
Strategic Planning Session tasks	Duck, Giles, Guilherme, Light, Manhard, Palechuk, Stuart, Vyse
KBRA (increase awareness)	Dillon
Volunteers insurance	Mike
BMO signatories	Mike, Vesta

Next Scheduled Meeting Dates:

**Note: new location at Tournament Capital Centre, Meeting Room B

April 1, 2019
May 6, 2019
June 3, 2019